

INVESTOR PROSPECTUS · 2026



The Intelligence Platform for Accounting Professionals

AI-powered research, professional verification, compliance protection
and workflow automation built for the modern accounting profession.

CONTENTS

What's inside

01	Executive Summary	11	Built for Every Step of the Job	21	Business Model
02	Why Now	12	Defensibility	22	Financial Outlook
03	Why We Built Tax Compass	13	Platform Integration	23	Go to Market
04	The Problem	14	Professional Verification Network	24	Customer Impact
05	The Solution	15	AI-Assisted Legal Documents	25	Traction & Roadmap
06	How Tax Compass Works	16	Audit Assurance	26	Team
07	Trust & Accuracy	17	Strengthen Audit Assurance	27	Strategic Value
08	Product Overview	18	Market Opportunity	28	Why Tax Compass Wins
09	The Tax Compass Ecosystem	19	Global Opportunity	29	Vision
10	The future of Accounting	20	Competitive Landscape	30	The Ask

Building the intelligence layer for accounting professionals

Accounting professionals face rising complexity, growing compliance obligations and pressure to deliver more value with fewer resources. Most still rely on fragmented research tools, manual workflows and disconnected systems to answer complex client questions.

Tax Compass changes that.

Tax Compass combines **artificial intelligence, professional verification, audit protection and workflow automation** into a single platform built specifically for accounting professionals to research matters, verify advice, generate documents, manage compliance and protect clients from audit risk.

OUR VISION

Xero became the system of **record** for accounting data.

Tax Compass becomes the system of **intelligence** for accounting professionals.

A once-in-a-generation shift is underway



Complexity is rising

Tax, compliance and regulatory obligations keep expanding faster than manual tools can absorb.



AI has matured

Artificial intelligence can now analyse complex professional information in seconds, with citations.



The profession is changing

Firms are under pressure to lift productivity, profitability and the speed of advice.

The firms that embrace intelligent workflows will outperform those that don't. **Tax Compass sits at the centre of this transition.**

Built from firsthand experience

Every day, accounting professionals navigate increasing complexity across tax, compliance, structuring and regulatory obligations.

Despite billions invested in software, much of the profession still relies on fragmented systems, manual research and disconnected expertise.

We believe accounting professionals deserve a platform purpose-built for how modern advisory work gets done.

Tax Compass was created to bridge the gap between artificial intelligence and professional trust.

Tax Compass was created to bridge the gap between artificial intelligence and professional trust.



Accounting professionals are drowning in complexity

Every day, accounting professionals spend hours searching for answers across disconnected systems and sources:

Tax legislation

ATO guidance

SMSF compliance

Trust administration

Entity structuring

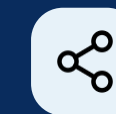
Corporate obligations

Professional opinions



Research is manual

Critical information is scattered and slow to find.



Knowledge is hard to share

Expertise sits in individuals, not the firm.



Expertise is hard to scale

As complexity rises, so do cost and compliance risk.

The profession needs a better operating model.

One platform for research, verification and execution



**Advice becomes
documentation**



**Documentation
becomes workflow**



**Workflow becomes
compliance**

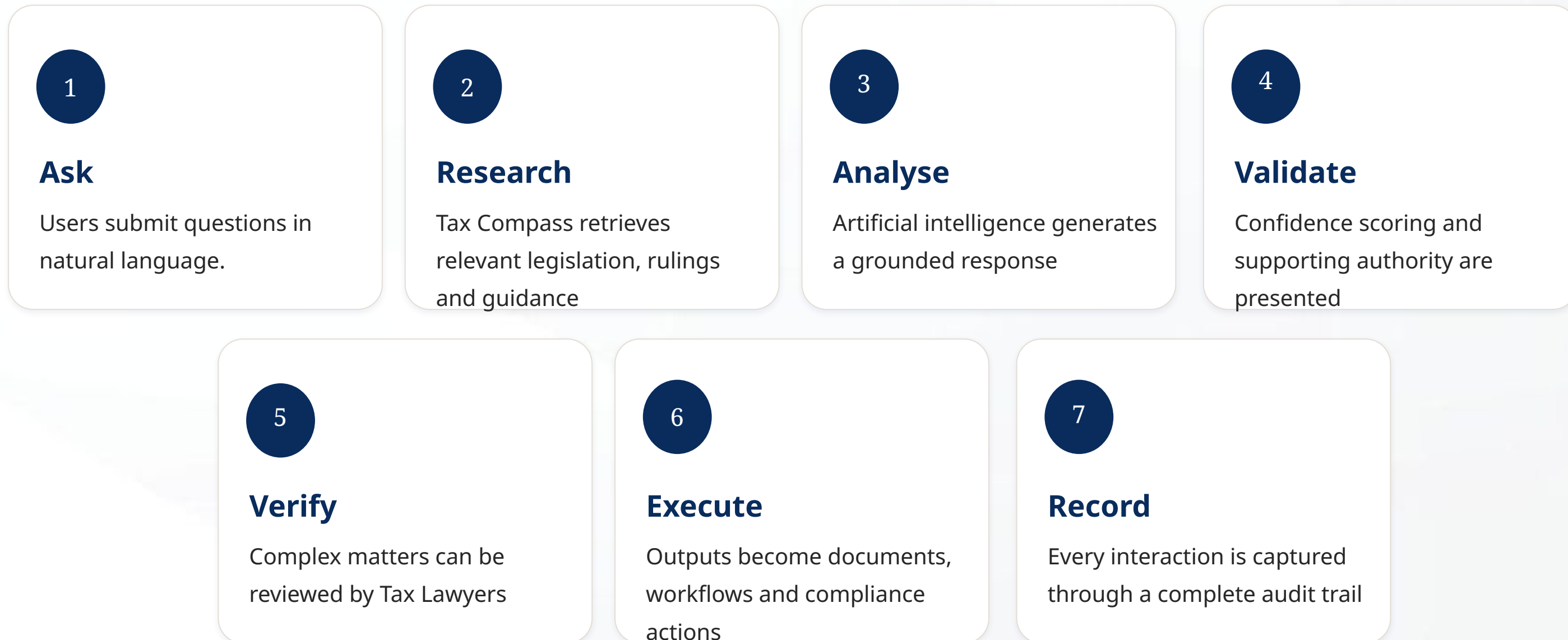


**Everything
happens within a
single platform**

Tax Compass transforms how accounting professionals work. Users ask questions in plain English.

The platform retrieves relevant legislation, rulings, and professional guidance. AI analyses the issue and produces a grounded response. Where additional certainty is required, matters can be escalated directly to Tax Lawyers for review.

From question to outcome



The result is faster delivery without compromising professional standards.

Built for professionals who can't afford mistakes

Where generic AI only answers, accounting professionals need accountability, so Tax Compass is built around trust.



Grounded Retrieval
Responses based on authoritative sources.



Source Validation
Supporting authority on every answer.



Confidence Scoring
Reliability shown for each response.



Professional Verification
Human expertise when certainty matters.



Audit Trails
Every action transparent and traceable.

Tax Compass supports professional judgement rather than replacing it.

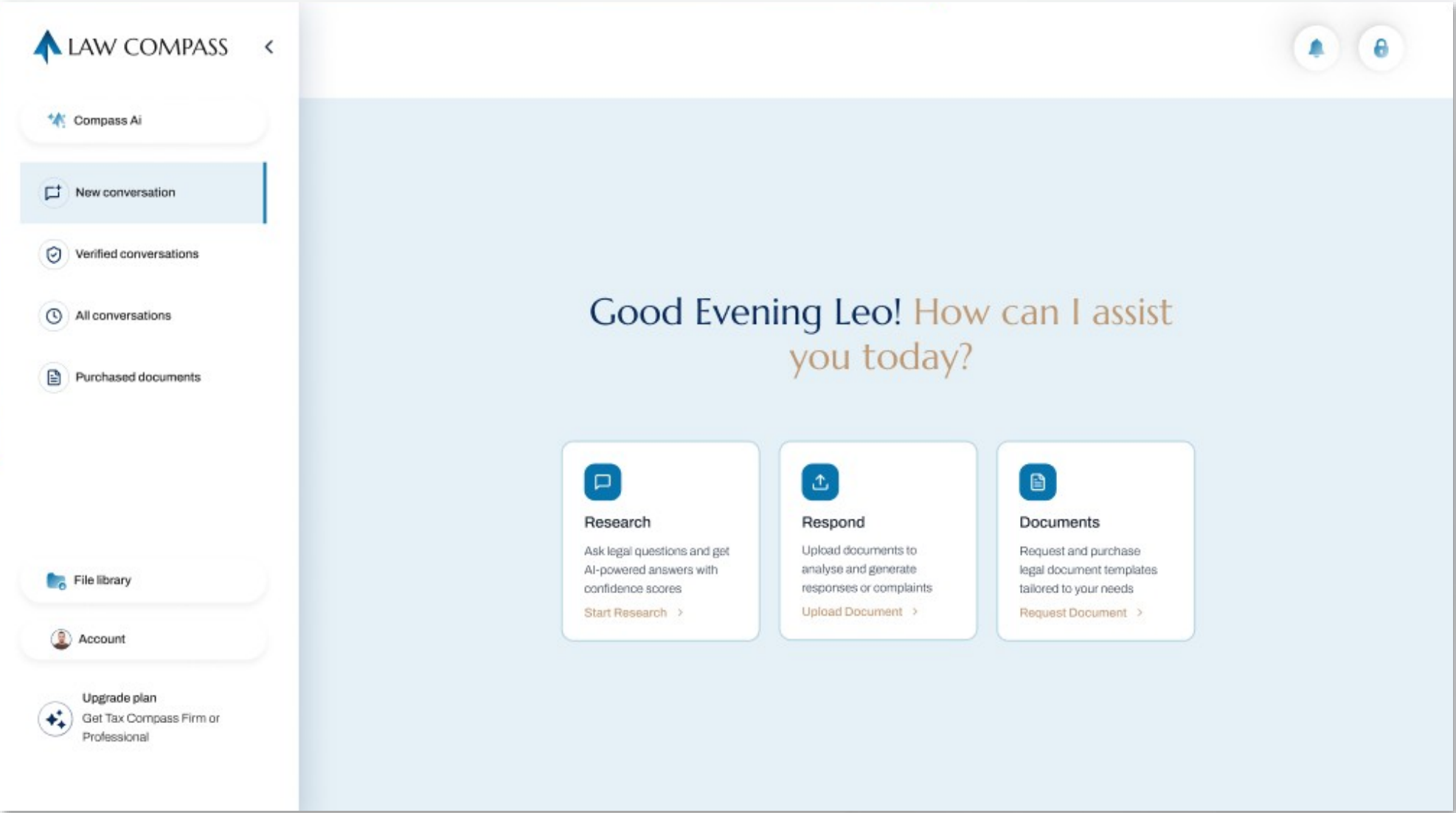
POINTS OF DIFFERENCE

Why Tax Compass is genuinely different from SavvyWise

SavvyWise was built mainly by an accountant, wrapping a chatbot around AI-generated answers. Tax Compass was founded on real legal authority - and backs every answer with it.

	TAX COMPASS	SAVVYWISE
Founding Expertise	Founded by a Former ATO Legal Counsel together with a digital growth and AI systems specialist	Founded with an accounting-first focus
Professional Authority	AI research supported by Tax Lawyer validation	AI-generated responses
Legal Review Service	Optional same-day/ next-day Tax Lawyer review for higher-risk matters	Not available
Integrated Workflow	Research, verification, documents and audit trail captured in one platform	Primarily question-and-answer workflow
AI-Assisted Legal Documents	AI-generated precedents professionally reviewed before use	Not available
Audit Assurance	Documentation and evidence designed to support audit readiness	Limited documentation support
Commercial Outcomes	Less research time, reduced review costs, improved workflow efficiency, faster specialist access and stronger margins	Focused primarily on AI-generated answers

A complete professional intelligence platform



- 01 **AI Research**
Instant answers to complex accounting and tax questions.
- 02 **Professional Verification**
Qualified specialists when certainty matters.
- 03 **Legal & Compliance Documents**
Generate and fulfil documents through one workflow.
- 04 **Audit Assurance**
Protect clients with audit representation and cost coverage.
- 05 **Workflow Automation**
Manage research, compliance and documentation in one place.

More than a product

Each product strengthens the others.

Together they create a complete ecosystem for accounting professionals.

As adoption grows, platform value increases.



The next generation accounting firm

TODAY'S FIRM

Manual research across disconnected sources

Documentation written by hand

Compliance checked after the fact

Expertise locked inside individuals

THE NEXT-GENERATION FIRM

Research will be AI-assisted

Documentation will be automated

Compliance monitoring will be proactive

Expertise amplified by intelligent systems

We solve the entire workflow

Most products solve one problem. Tax Compass solves the entire professional workflow, creating deeper adoption, stronger retention and greater long-term value.



Research



Verification



Documentation



Compliance



Audit Protection



Workflow

One environment — from question to compliance to protection.

Competitive advantages that strengthen over time



Domain Expertise
Built specifically for accounting professionals.



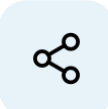
Verification Infrastructure
Qualified experts integrated into the workflow.



Workflow Ownership
Research, docs, compliance & protection in one place.



Data Advantage
Every interaction improves platform intelligence.



Distribution
Deep integration across accounting ecosystems.



Founding Expertise
Former ATO Legal counsel + e-commerce/ digital marketing specialist (vs SavvyWise, built mainly by an accountant).



Beyond a standard AI chatbot
Professional legal validation, not just AI-generated answers



Professional legal review
AI research + same-day/next-day review by a Tax Lawyer; reduces professional risk.



Integrated workflow
Every interaction is captured in the platform, creating a complete audit trail.



AI-Assisted legal documents
Downloadable precedents customised by AI, then professionally reviewed by a lawyer at lower cost.



Commercial Benefits
less research time, lower review costs, better workflow efficiency, faster access to specialist advice, improved margins.



Audit Assurance
Greater confidence in tax positions and stronger audit preparedness.

Better context creates better outcomes

Accounting data provides context. Context improves decisions.

Tax Compass integrates with accounting platforms to deliver matter-specific intelligence based on real client information.

This transforms generic responses into practical professional outcomes.



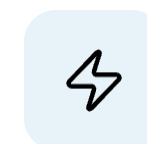
Real client data

Answers grounded in the actual ledger, not assumptions.



Matter-specific

Pin a client so guidance reflects their real position.



Faster outcomes

Less manual gathering, more time on advice.



One workflow

From ledger to research to document, in one place.

Combining technology with expertise



AI accelerates research

Answers in seconds, grounded in authority.

Artificial intelligence accelerates research.



Experts validate decisions

Qualified specialists confirm the position.

Professional expertise validates decisions.

Tax Compass connects users directly with qualified specialists when additional confidence is required.



Trust generic AI can't match

Direct access to professionals when confidence is required.

This verification layer creates a level of trust unavailable through generic AI solutions.

Legal-quality documents, at a fraction of the cost

Trust legal documents

 Discretionary Trust

 Unit Trust

 Bare/Custodian Trust

 Hybrid Unit Trust

 Special Disability

 Deed Amendment

 Name Change

 Trustee Change

 Appointor Change

 Beneficiary Change

 Deed Upgrade Law Compass

 Vesting Deed

 Provision Amendment

 Ratification Deed

 NSW Exclusion

 Replacement Deed

 Foreign Exclusion

SMSF legal documents

 SMSF Setup

 Deed Amendment

 Replacement Deed

 Trustee Change

 Deed Upgrade Law Compass

 Provision Amendment

 Ratification Deed

 Name Change

 Vesting Deed

 Combined Amendments

 Custodian Trust

 Loan Agreement

 Mortgage Document

 Binding Nomination

 Deed Upgrade Non

 Pension Pack

Confidence beyond the answer

Most software helps accountants do the work. Tax Compass helps protect it. A unique protection layer, available exclusively to eligible members and offered to clients through an annual subscription.



Audit Representation

Tax Lawyers respond to ATO requests and manage communications.



Technical Support

Specialists review positions, documentation and supporting evidence.



Audit Cost Coverage

Covered audit-related professional costs are paid by Tax Compass. *



Ongoing Guidance

Support remains available until the matter is resolved.

** Subject to membership terms and eligibility requirements.*

Why Audit Assurance matters

Most software companies sell productivity.

Tax Compass sells productivity and protection.

AUDIT ASSURANCE CREATES

Additional recurring revenue

Higher client retention

Greater customer stickiness

Stronger differentiation

New monetisation opportunities

** Subject to membership terms and eligibility requirements.*

A large market entering digital transformation

Australia’s accounting profession supports millions of individuals and businesses.

More than 250,000 accounting and finance professionals work across thousands of firms nationwide.

Despite significant software adoption, professional knowledge work remains largely manual.

Tax Compass addresses a growing need for intelligent workflow infrastructure.

250,000+

accounting & finance professionals in Australia ¹

A\$31 B

AU accounting & tax services market ²

A\$1.3B **Serviceable market**
AU tax & accounting software, growing ~6.7%/yr.³

A\$30M **3-yr ARR target**
Illustrative, modest penetration of the professional base.

CATEGORY PROOF
Legal-AI leader **Harvey** reached **US\$195M ARR** and a **US\$11B** valuation in <4 years and is now expanding into tax. ⁴

Sources: 1 • industry estimate (CA ANZ / CPA / IPA membership). 2 • MarkNtel. 3 • 6Wresearch. 4 • CNBC / Sacra, 2026. SAM/target illustrative — confirm before circulating.

A repeatable international model

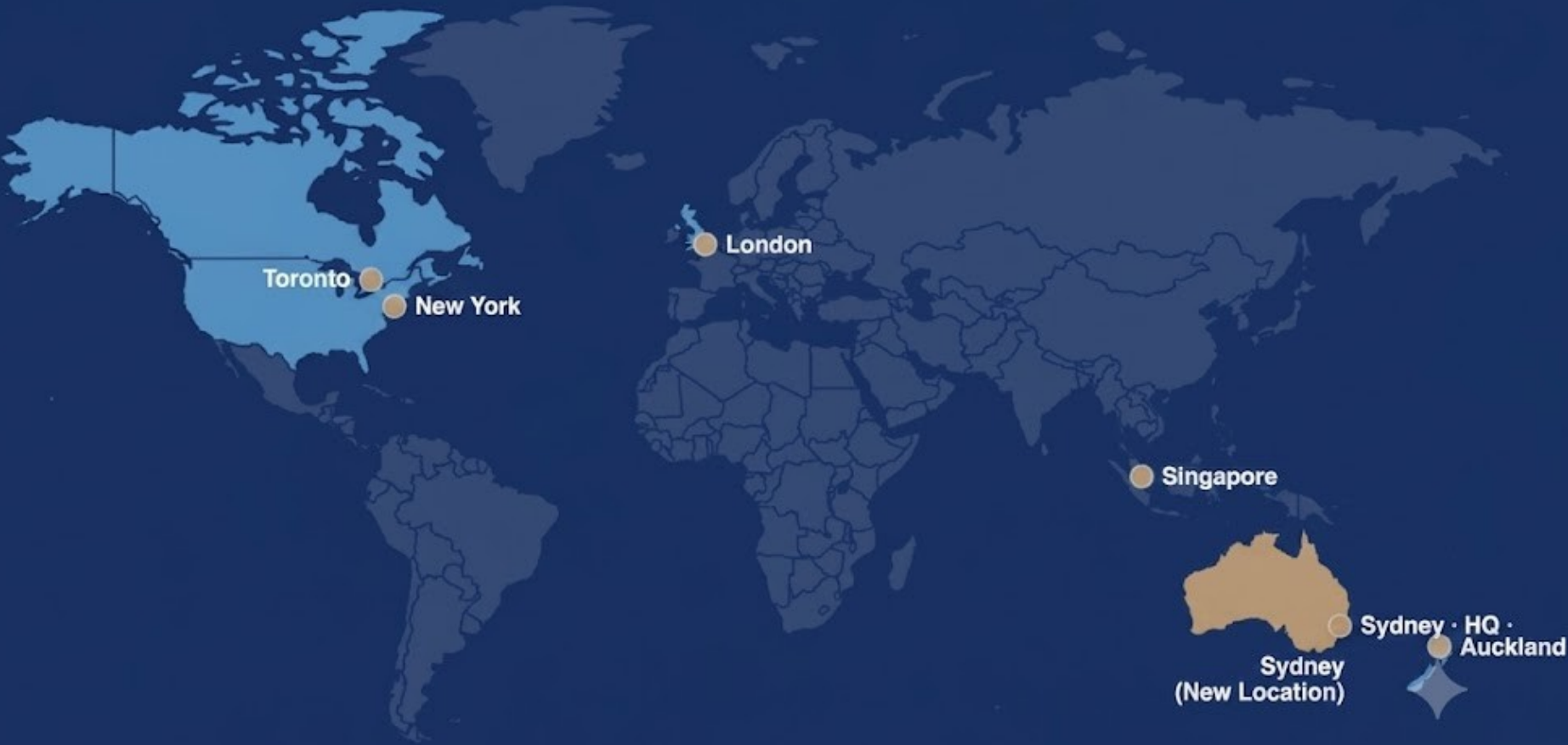
The same challenges exist globally. Increasing complexity. Growing compliance obligations. Shortages of expertise. Pressure to improve productivity.

Expansion opportunities include:

- **Now · Australia**
Launch market — 250,000+ professionals
- **Next · NZ · UK · Canada · Singapore · US**
Comparable compliance regimes and demand

US\$20.9B → US\$42.2B

global accounting-software market, 2025 → 2032 · 10.5% CAGR¹



Why existing solutions fall short

Research Platforms Provide information Require manual analysis No workflow No protection	Generic AI Provides speed No accountability No verification No protection	Professional Services High expertise Limited scalability Expensive Slow	Tax Compass Research Verification Documentation Compliance Audit Assurance Single workflow
---	--	--	---

CATEGORY VALIDATION

US\$11B Harvey — legal / pro-services AI	US\$3B Clio — legal practice software	US\$3.2B Ironclad — contract AI	US\$90M DualEntry — AI accounting (raise)
--	---	---	---

Valuations / raises per CNBC, Fortune, TechCrunch (2025–26). Category proof, not direct comparables.

Multiple revenue streams



Subscription Plans

Solo, small firm, mid-market and enterprise.



Professional Verification

Specialist review and advisory services.



Legal Documents

Trusts, SMSFs, companies & compliance documents.



Audit Assurance

Annual protection subscriptions.



Enterprise Services

Custom workflows and integrations.

The model combines recurring SaaS revenue, plus high-margin expansion products.

A new recurring revenue stream for firms

 Generate additional annual revenue

 Increase client retention

 Strengthen client relationships

 Differentiate their firm

 Provide peace of mind

THE SHIFT

Audit Assurance transforms Tax Compass from a **productivity** platform into a **protection** platform.

A scalable recurring revenue business

SOLO

\$80 / mo

Individual practitioners

- AI research & citations
- Confidence scoring
- Pay-as-you-go documents

FIRM • POPULAR

\$200 / mo

Growing firms

- Everything in Solo
- Verification credits
- Xero integration • multi-seat

PROFESSIONAL

\$500 / mo

Established practices

- Everything in Firm
- Priority verification
- Audit Assurance included

PLUS EXPANSION REVENUE

Verification services

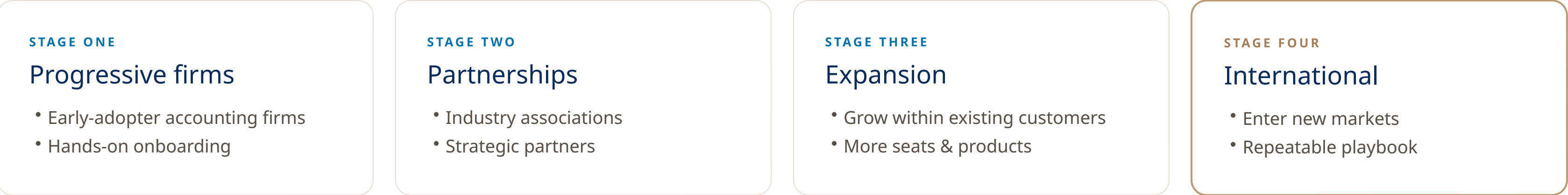
Document fulfilment

Audit Assurance

Enterprise products

Pricing indicative; long-term objective is a high-growth recurring-revenue platform serving accounting professionals globally. Confirm before circulating.

A focused path to market leadership



CORE CHANNELS



Delivering measurable value from day one



Reduce research time

Answers in seconds, not hours of manual searching.



Respond faster

Turn client questions around the same day.



Improve consistency

One source of truth across the whole firm.



Lower compliance risk

Verified, documented, audit-ready positions.



Increase profitability

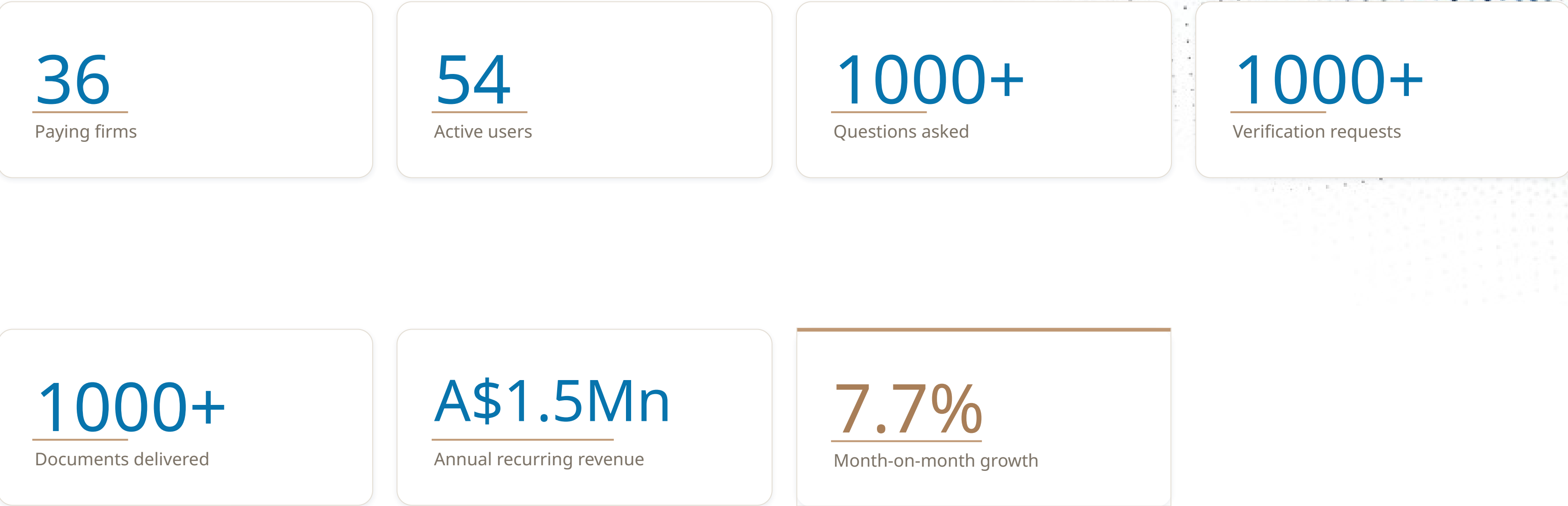
More billable advice, less low-leverage work.



Scale without headcount

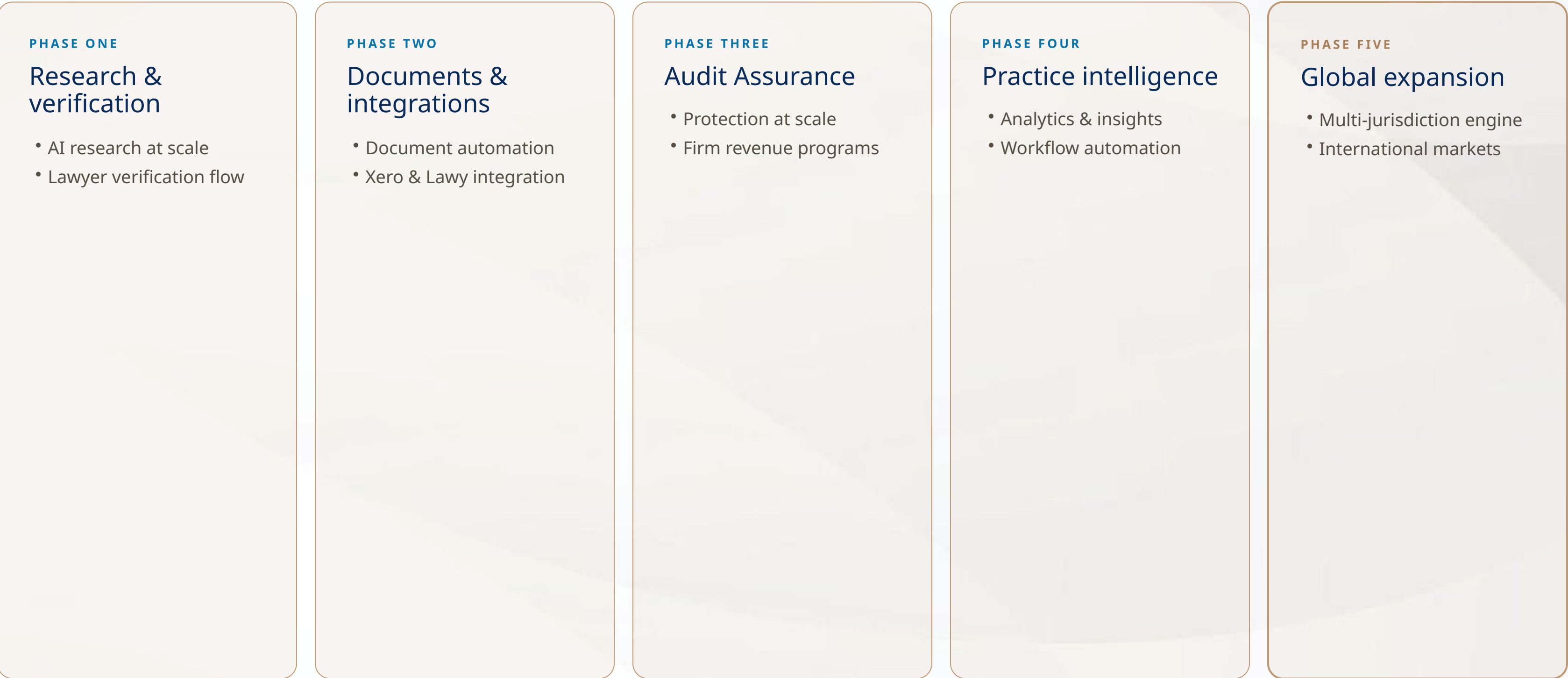
Grow capacity without growing the team.

Early market validation



Placeholder figures — populate with your current traction before sharing externally.

Building category leadership



Built by professionals who understand the problem firsthand



Saurabh Gupta

Co-Founder • Head of Tax & Commercial Law

Former ATO Legal Counsel

Former ATO Legal Counsel, commercial lawyer, tax specialist and founder with extensive experience advising businesses, professionals and private clients on complex legal and tax matters. Saurabh brings rare insight into the legal interpretation and practical application of Australia's tax system.

He leads Tax Compass's product strategy, legal architecture and professional verification, ensuring every outcome is trusted, defensible and aligned with the standards expected by accounting professionals.

His deep practitioner experience drives the platform's vision for modernising professional tax advisory.



Scott Bouquet

Co-Founder • Head of Marketing & AI Systems

Digital marketing & e-commerce

Digital marketing strategist, online business growth specialist and AI systems architect with extensive experience building, scaling and commercialising technology-driven businesses.

Scott has led digital strategy, e-commerce and growth initiatives for major brands and organisations, including Care n help, Chubb, Yarpa, Pickle, Property Buyer, DM Jewellers and a range of high-growth Australian businesses.

At Tax Compass, he leads brand strategy, product adoption, AI systems development and commercial growth, applying automation, data and emerging technologies to create scalable competitive advantages and accelerate the platform's market expansion.

Why This Team

Tax Compass combines deep expertise across tax law, legal services, artificial intelligence, automation, marketing and growth.

The founders understand both the professional challenges facing accounting firms and the technology required to solve them.

This combination creates a unique foundation for building the intelligence platform for accounting professionals.

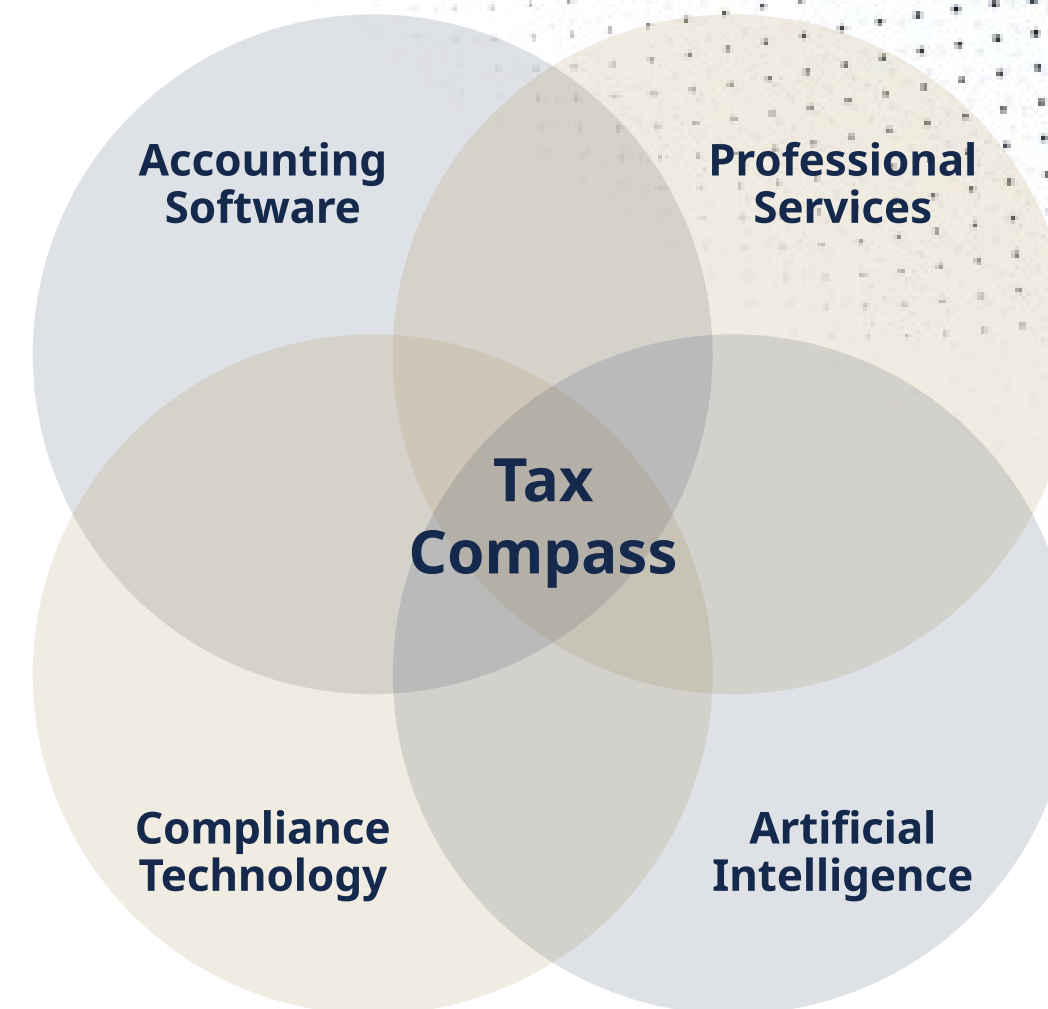
EXPERTISE ON THE TEAM.

- **Tax law**
- **Legal services**
- **Artificial intelligence**
- **Automation**
- **Marketing**
- **Growth**

Positioned at the intersection of multiple categories

Tax Compass sits where some of the largest software and professional services markets overlap.

This positioning creates multiple pathways for long-term strategic value creation.



Building a category-defining platform

01

Purpose-built for accounting professionals

02

AI-native from day one

03

Professional verification network

04

Audit Assurance differentiation

05

Workflow ownership

06

Large fragmented market

We are not building another research platform. We are building the **intelligence infrastructure** for accounting professionals.

Building the operating system for accounting professionals

Today, Tax Compass helps professionals answer questions.

Tomorrow, it powers how accounting work gets done.

Research

Advice

Documentation

Compliance

Verification

Protection

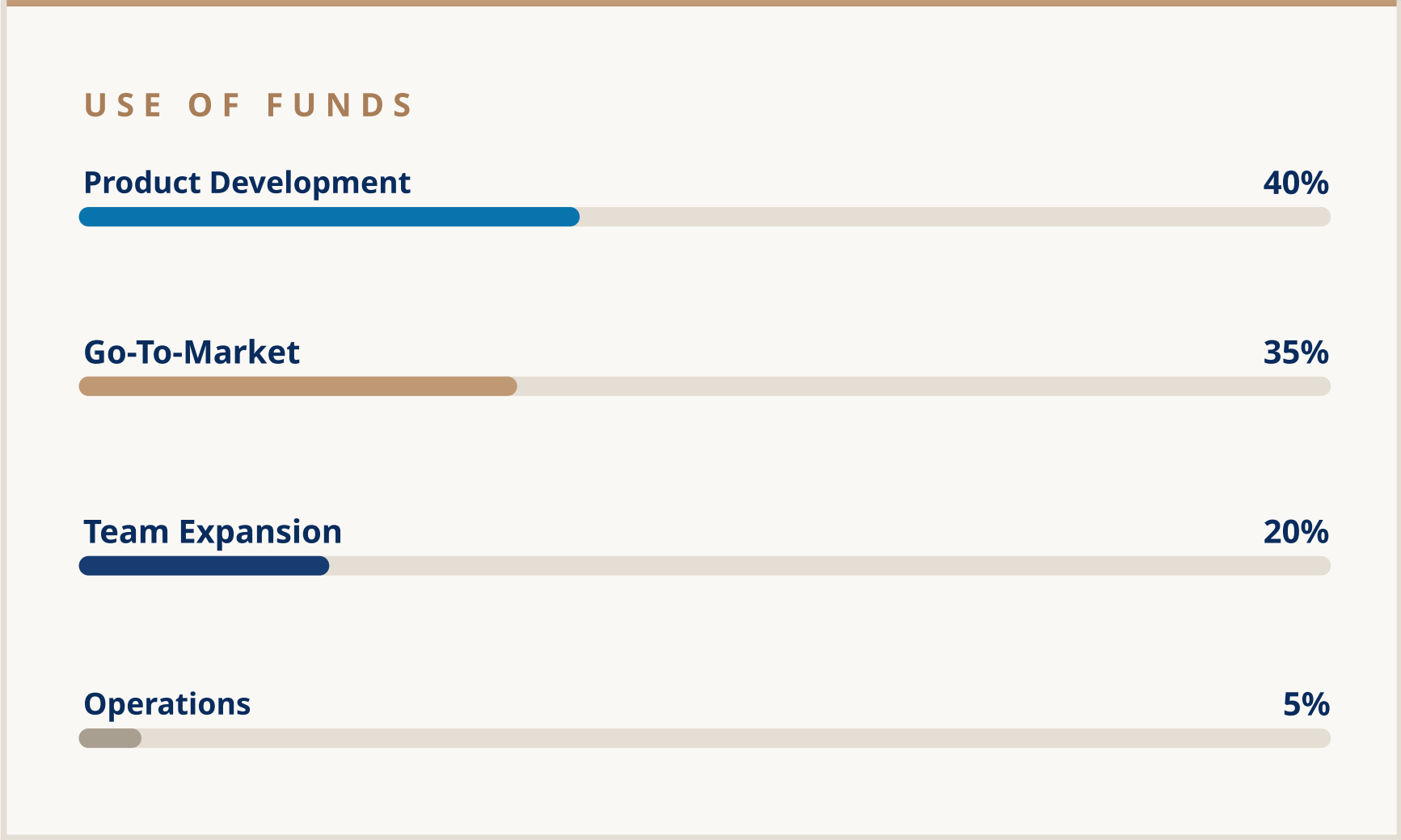
Workflow

Xero became the system of **record**.

Tax Compass becomes the system of **intelligence** underpinning the global accounting profession.

This round funds the next stage of growth

- 01 Launch Audit Assurance nationally
- 02 Scale distribution across Australian accounting firms
- 03 Expand verification and document services
- 04 Build category leadership
- 05 Prepare for international expansion





Xero Organized Accounting Data. Tax Compass Organizes Accounting **Intelligence**.

The next generation of accounting firms will be powered by intelligent systems. Tax Compass combines artificial intelligence, professional expertise and compliance protection into a single platform designed for that future.

The Intelligence Platform for Accounting Professionals

🌐 taxcompass.com.au

✉ invest@taxcompass.com.au